

Quarterly Small Group Coaching

Strategic Mindset Workshop. One day sessions, held quarterly, designed for the participating business owner to:

- Get away from their place of business to take time to reflect on their business.
- Take a big picture view of where they are and where they want to be,
- Identify any “pain points” or barriers to getting where or what they want
- Create 90 day focus goals to jumpstart progress
- Gain valuable insight into strategic business topics, such as business development, strategic selling and marketing, leadership leverage, etc., at each session
- Meet other participating owner/peers who have similar challenges and success
- Confidentiality is assured – only share personal experiences/thoughts/ideas if wish.

One on One Coaching

Individual Coaching Sessions.

- Individual customized coaching and accountability sessions.
- Establish 90 day focus goals and update each session.
- Process provided for structuring sessions to optimize value to business owners.
- Two hour sessions held in person, on the phone, or by email.
- Flexible options for once a month, twice a month, or weekly sessions.
- Confidentiality is assured. Contact is completely private.

The Coaching ClubSM

On-Demand Coaching Via Telephone, E-Mail, and Fax.

- 90 minute in person initial coaching session, followed by quarterly updates
- 30 minute weekly on-demand coaching via telephone during designated Coaching Club hours
- Unlimited e-mail access with a 24-hour turnaround commitment during business hours
- Access to assessment, coaching and educational tools.
- Monthly newsletter on topics of special interest.
- Confidentiality is assured. Contact is completely private.

Special Project Work

Provide special assistance to the business owner such as,

- Quarterly group coaching sessions for owner’s management team
- Facilitate business planning sessions
- Source expertise for business requirements.

“...Had I known about these business strategies before I began, I might have started the entire business differently. People should know you BEFORE they start their business. That way they can build it right from the start, instead of having to change while they’re working in it too.”